

11/26/09

To Windermere Exclusive Properties,

My name is Marcy and my husband and I just closed escrow on our new house the day before thanksgiving. We began looking for a home in January 2009, and it wasn't easy, but the entire time we had our realtor, Stan McNeil, by our side.

Since this was our first purchase we were very uninformed and unaware of how real estate works. Stan was very informative and knowledgeable. All of our questions were answered completely. Without Stan's detailed knowledge of this business I'm sure we would still be hunting for a house.

Stan McNeil not only brought his experience to the table, he also brought integrity and professionalism. During the process of looking for a property, my husband and I met many other realtors who were less than impressive. Despite others incompetence and unprofessionalism, Stan remained cool under the pressure and kept a respectful attitude.

As well, another thing Stan did for us that I greatly appreciated was that he never lied to us or mislead us. By that I mean, when we came across a house that was in our price range but, due to the market, out of our league, he told us. He still submitted all the offers we asked him to but he gave us a realistic perspective. Some people might not like that so much, but I found it to be comforting, he made my husband and I feel like we were old friends and that he had our best interest at heart at all times.

My husband and I are extremely pleased with the job Stan McNeil did in finding us a perfect house to make our home and start our family in. We currently have no plans on selling our new house anytime soon but when the day comes in the future, we will undoubtedly call on Stan.

Johnathan Reed and Marcy Reed